

EDUCATION

- **Master of Business Administration | 2019-2021 | ADA University & Maastricht School of Management**
(Dual-degree program)
- **Bachelor of Business Administration | 2015-2019 | ADA University**
- **Exchange program – Business and Economics | 2017-2018 | University of Bologna | Italy**

RELEVANT EXPERIENCE

State Oil Company of the Republic of Azerbaijan (SOCAR, Head Office) **Baku, Azerbaijan**
Senior Investment Analyst (Portfolio Management and Investment Monitoring Department) **December 2022 - Now**

- Evaluated portfolio companies of SOCAR based on financial attractiveness and strategic fit, and developed portfolio recommendations that will maximize the value of the portfolio (including evaluation of potential divestment and turnaround assets)
- Analyzed future capital requirements/intensity, along with financing structure of the portfolio companies, and provided recommendations accordingly
- Set KPIs on key financial, operational, and other business-related metrics, and regularly tracked financial and operational business performance against short-term and long-term targets
- Conducted CapEx and OpEx monitoring of the portfolio companies through relevant KPIs, metrics and templates
- Built financial/valuation models for the companies, and segments of the portfolio which covers number of assets
- Prepared and presented portfolio recommendations in relevant boards and committees (Investment Committee)

Khazar University

Adjunct Lecturer

Baku, Azerbaijan
September, 2023 - Now

- Teaching Fundamentals of Financial Management course to undergraduate students
- Preparation of exams & assignments, and review sessions prior to exams
- Review and grading of exams, assignments, and projects

PASHA Bank OJSC

Investment Banking Analyst

Baku, Azerbaijan
May 2020 - December 2022

- Developed different financial models for valuation purposes using different valuation methods, including multiples based, income based (DCF) and asset-based methods
- Provided financial advisory services for companies from different industries, mainly including F&B, Insurance (and NBF1), Oil&Gas and FMCG
- Used S&P Capital IQ platform to conduct market and competitor analysis, along with relevant deal research and analysis over the macro and industry trends and business segments
- Met with clients for M&A purposes and bond issuance consultations; provided analysis and other related support in terms of bond issuance
- Prepared deals related materials including investment memorandums, client presentations and reports

Corporate Credit Analyst

- Analyzed financial/non-financial data of the companies (FMCG and Pharmaceuticals) and assessed risks for deciding on structuring of the deal
- Conducted Liquidity and Solvency analysis of companies along with sensitivity and scenario analyses, and prepared financial models for evaluating optimal repayment capacity

ADA University

Teaching assistant (Financial Investments – FINC3600)

Baku, Azerbaijan
January 2020 – June 2020

- Prepared exams & assignments and conducted review sessions prior to exams
- Reviewed and conducted grading of exams, assignments, and projects

ATL Group (Global Supply Chain Professionals LLC)

Finance and Planning Analyst

Baku, Azerbaijan
October 2018 – May 2020

- Created financial statements and reporting mechanisms for the company, also taking part in the internal audit
- Created overall budget and analyzed results with respect to previous forecasted figures, and cost controlled within company
- Managed receivables and payables of the company and optimized product lines with respect to financial contributions

ATL Group (ATL Consulting LLC)

Junior Business Specialist

Baku, Azerbaijan
May 2017 – June 2018

- Conducted research on Europe and UAE market, and analyzed different industries (nursery, fast food and asset management), and negotiated business related issues, including headhunting, marketing, procurement and financing; Communicated and met with potential local and foreign partners in order to analyze new business opportunities

ACTIVITIES & AWARDS

Professional Certifications: Passed CFA Level I and Level II exams at first attempt with above 90th percentile. Financial Modeling and Valuation Analyst (FMVA®), Certified Project Management Associate

Awards: Natavan and Rector's Scholarships of the ADA University, Certificate of Appreciation for student leadership and community service in ADA University (ADA Undergraduate Student Government, ADA Honor Code Committee Member)